



Destin Harvest

BRIDGING THE GAP BETWEEN FOOD SURPLUS & LOCAL HUNGER

2021 Annual Report

Word from the Executive Director:

2021 proved to be a challenging year in food rescue and hunger relief. There were fewer opportunities to mobilize large volumes of bulk foods and organize food distributions than were in 2020 and the peak of COVID. Grocery stores and retail food donors have had substantial cutbacks in donations due to lack of product and a fury of tourism-driven business throughout Okaloosa and Walton County. DH received more monetary support from individual donors in 2021 than any other year.



Overview of Food Distributions in 2021

DH distributed a total of 1,449,186 meals, or pounds of food, for the year to 43 feeding programs in Okaloosa and Walton County.

2021 Food Distribution Totals in Meals (pounds):

Total foods from local retailers for 2021: 1,333,316 lbs.

Total from Farm Share, USDA, and similar food networks: 115,870 lbs.

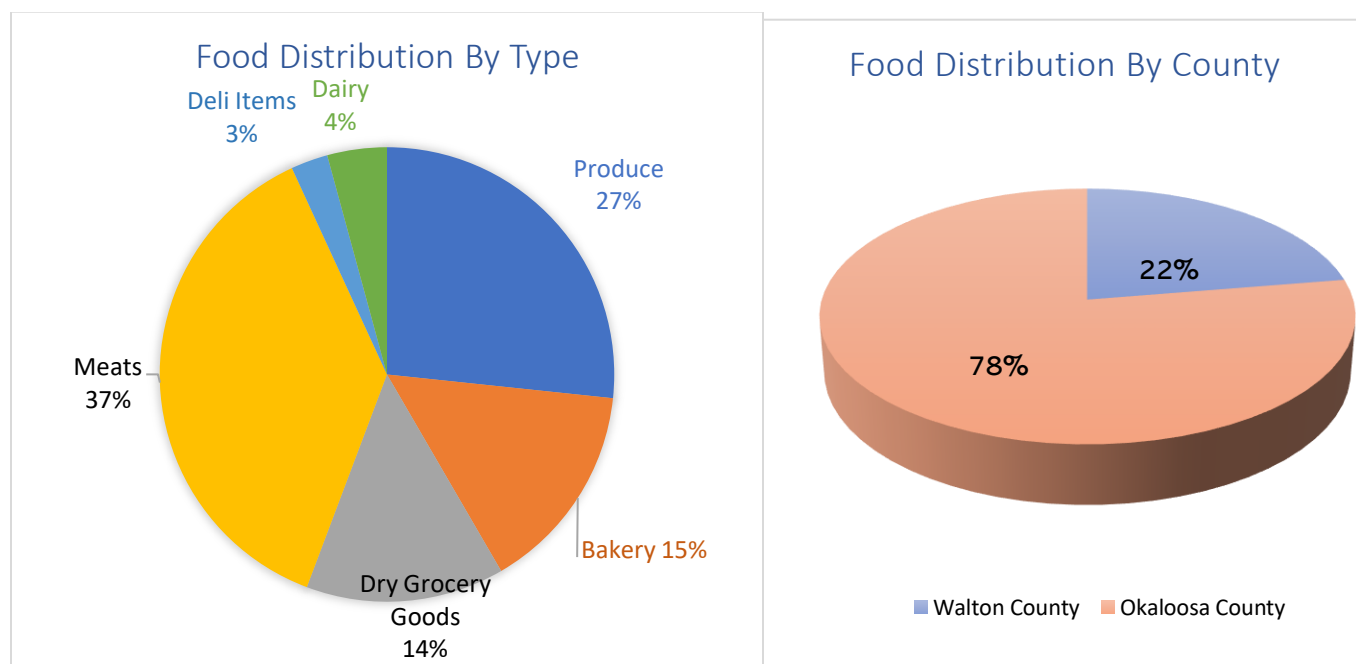
Total Foods DH Distributed 2021: 1,449,186 lbs.

Total Foods DH Distributed 2020: 2,458,160 lbs.

Feeding Programs Served in 2021: 43

Many businesses throughout the panhandle have struggled to stay fully staffed. After a full year of shutdowns, local grocery stores were unprepared for the surge of vacationers. Many products that DH would receive regularly have become harder to secure while demand is at an all time high.

DH did have opportunities to mobilize freight foodstuffs in 2021, but to a lesser scale than during the peak of the pandemic. DH mobilized an additional 750k pounds of bulk perishable and nonperishable items into NWFL from regional foodbanks, food distributors, USDA programs, and warehouses in 2020. Many of those opportunities were made available because of the mass shutdowns. In an ongoing effort to address the residual need of struggling households and low-income communities severely affected by the pandemic and post-pandemic economy, DH secured an additional 115k pounds of bulk perishable and nonperishable items sourced from nontraditional vendors in 2021.



Curbside Food Distributions at NWFL Fairgrounds

In 2021, DH hosted curbside food distributions for the public at-large and for local feeding programs with foods sourced from suppliers outside DH's regular retail food donors. DH received bulk loads of foods from Feeding Florida, USDA, Feeding the Gulf Coast, and private food distributors.

Feeding the Gulf Coast has been most helpful in connecting large volumes of foods to DH and similar programs in the southeast.

DH was extremely lucky to have tremendous support from volunteers, board members, and partnering programs to accomplish these mass food distributions.

Below are pictures of food distributions DH organized in 2021 at Northwest Florida Fairgrounds through various sources.



Inflation, Local Hunger, and Shortages

People in the US are facing the greatest inflation rate hike in 40 years. The CPI has climbed over 7.5 % in the past year and working households are without the means to absorb the increased cost of practically everything. The demand for access to food is higher than ever.



Seventh Day Adventist of Fort Walton Beach



St Andrews by The Sea, Destin



Elleanor J Johnson Youth Center, Fort Walton Beach



Hollywood Church of God in Christ, Fort Walton Beach

DH and Feeding the Gulf Coast have been meeting with various stores and their departments to educate about our program and remind them how much their contributions are appreciated. Many departments have reported shortages of meat, dairy, and produce. DH continues to work with FTGC to secure more stores located already within DH's service area. Starting January, DH will begin picking up from a new Publix location in Santa Rosa Beach.

Fund Development

DH raised more direct public support in 2021 than any other year. DH raised \$214,881.75 directly from individuals, businesses, and local fundraisers. \$10,900 was raised from Harbor Docks' Annual Charity Auction and Thanksgiving Dinner. Harvest Advocates such as Karla Gillan passionately hosted fundraisers throughout the year, generating some impressive contributions. DH received outstanding support in 2021.



Harbor Docks Charity Auction 2021



Harbor Docks Thanksgiving Fundraiser 2021

DH received \$137k in 2021 from George Landegger, which is the least financial support he has had to write the check for in possibly a decade.

2021 Financial Summary

REVENUE	2021	2020
Foundations and Grants:	\$70,000	\$ 86,275
Public Support:	\$195,223.67	\$ 141,111.11
Corporate Contributions	\$19,658.08	\$5,500
PPP Funds	\$33,707.40	\$ 36,707.40
Food Donations	\$2,399,726.80	\$4,178,872.00
Total	2,718,315.95	\$4,448,465.51

Program Expenses 2021	
Operating	\$2,571,600
Administrative	\$86,802.31
Price Per Pound of Food	18 Cents

2022 Annual Operating Budget

	Expenses
Program Expenses	
Truck Expense: Fuel	\$ 14,500.00
Truck Expense: Maintenance & Repairs	\$ 23,500.00
Truck Expense: Other	\$ 2,400.00
Insurance (commercial auto and professional and General liability)	\$ 17,400.00
Fleet Cams and cloud-based food distribution database	\$ 1,536.00
Food Cost to Food Bank	\$ 13,500.00
Food Donated (projected 1,851,000 pounds at \$1.62)*	\$ 3,000,000.00
Gross Program Wages	\$ 79,000.00
Gross Admin Wages	\$ 66,000.00
Payroll Taxes and HR Fees	\$ 15,000.00
Workers Comp	\$ 6,800.00
Marketing	\$ 1,500.00
Administration: Rent, Utilities, Internet, Etc	\$ 21,000
Travel and Meeting	\$ 1,200.00
Membership Fees and Dues	\$ 1,000.00
Accounting	\$ 6,200.00
Depreciation (non-monetary)	\$ 13,250.00
Total Expenses	\$ 3,270,536
Total Monetary Expenses	\$ 270,536

	Revenue
Public Support (Individuals, Businesses, Fundraisers)	\$ 120,000.00
Grants and Foundations	\$ 180,000.00
Food Donations	\$ 3,000,000.00
Total Revenue	\$ 3,300,000.00
Total Monetary Revenue	\$ 300,000.00

	Total Revenue	Total Expense	Net Income
2021	\$2,718,315.95	\$ 2,658,402.07	\$59,913.88
2020	\$ 4,448,465.51	\$ 4,442,725.65	\$5,739.86

Internal Operations

DH's program continues to operate with a full-time staff of three. DH's program coordinator, Karl Wiggins, is always quick to develop a solution to mobilize food to feeding programs no matter the situation. He's been with DH since late 2020 and is exceptionally charismatic and hardworking.

LeBarron Demons is also hard working and genuinely positive about the work he does. He's been active with DH for at least 10 years, starting out as a volunteer and then hired as a fulltime driver in 2020. DH's operation has benefited greatly from both Karl and LeBarron over the past two years. They are appreciated by recipient feeding programs and stores alike for their dependability, kindness, and consideration.



Karl Wiggins, Program Coordinator



LeBarron Demons, Lead Driver

Closing notes from the Executive Director

The reality of hunger in NWFL is more pronounced than ever. One in six children in the state of Florida faces food insecurity daily. Those suffering from chronic hunger in Florida require an additional \$1.4 billion just to have enough food each year. DH is currently compiling data from local feeding programs through an online smart form to nail down hunger data as it pertains to Okaloosa and Walton County. This should give DH and stakeholders a better grasp on hunger locally and how to navigate the issue moving into 2022.

DH will continue to work with FTGC and similar networks on securing shipments of bulk food in 2022 to address the overwhelming challenge of growing scarcity and demand for food.

DH has added the last Publix in Santa Rosa Beach to its pick-up route and seeks opportunities for stores in Crestview. Continued efforts will be made to build relationships with the various departments that donate food at each store.

DH's operation cost to bridge the gap between food surplus and local hunger increased by seven cents in 2021. This is due largely to the drop off in food volume from 2020 into 2021, increasing the operation cost by 63%. DH will require more support to achieve its mission as time goes on and will prioritize sourcing more food donations to reduce the overall operation cost.